

Stephen Showalter

- ✓ Home Inspections
- ✓ Environmental Testing
 - ✓ Radon
 - ✓ Mold Testing
 - ✓ Carbon Monoxide
- ✓ Energy Audits
 - ✓ Thermal Imaging



Greetings:

My name is Stephen (Steve) Showalter; I would like to introduce myself and welcome you as a new member of the Anne Arundel Association of Realtors. I am a licensed Home Inspector within the state of Maryland and have been serving the Greater Annapolis, Baltimore, and the Eastern Shore areas since 1988. I recognize you have many home inspectors to choose from and vying for your attention. I am writing to share how I may be of value to your clients and ultimately beneficial to you.

My company offers the services previously listed (home inspections, environmental testing including radon, mold and carbon monoxide, energy audits and thermal imaging). Our services for Building Inspections include New and Existing Homes, Historic, Pre-Listing, Pools, Spa, Piers/Bulkheads and Commercial.

We believe the care and consideration we grant each inspection differentiates us. We make a point of providing state of the art techniques and equipment within the inspection process including our Onsite Reporting System, which is accompanied by a Computer Generated Summary with photos. This fully detailed report and all Full Sized Photos are made available to you and your client through your own private login portal through our server. The substantial pictures taken provide an excellent audit of the inspection for immediate needs as well as a baseline for future needs.

I invite you to visit my website (www.showalterpropertyconsultants.com) to review our qualifications and educate yourself in the processes associated with various inspections. As the Past President the National Association of Home Inspectors and a season training provider to the home inspection community I understand the importance with regards to our Client's needs. As a service to real estate brokers, I regularly provide classes to help educate agents on the changes associated with our business. I would be happy to work with your office as well. If you ever have a question about a property we are here for you as a resource.

I especially welcome the opportunity to meet you personally.

Sincerely,

A handwritten signature in blue ink that reads "Steve Showalter".

Stephen Showalter, CRI, MD License # 29634

Showalter Property Consultants... "When experience matters.."